



CLSA 2007 Salary Survey - Section 1 - Company Owner/Principal
 Total Respondents = 42

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	92.9%	39
No	7.1%	3

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	42
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador	2.4%	1
Butte	11.9%	5
Calaveras		
Colusa		
Contra Costa		
Del Norte	2.4%	1
El Dorado	4.8%	2
Fresno		
Glenn		
Humboldt	4.8%	2
Imperial		
Inyo		
Kern		
Kings		
Lake	2.4%	1
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada	7.1%	3
Orange		
Placer		
Plumas		
Riverside		
Sacramento	23.8%	10
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin	4.8%	2
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta	7.1%	3
Sierra		
Siskiyou	2.4%	1
Solano		
Sonoma		
Stanislaus	9.5%	4
Sutter		
Tehama	2.4%	1
Trinity	2.4%	1
Tulare		
Tuolumne	2.4%	1
Ventura		
Yolo	9.5%	4
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	4.8%	2
Private	95.2%	40

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	4.8%	2
21-29	16.6%	7
30-35	0.0%	0
36-40	16.6%	7
41-49	38.1%	16
Over 50	23.8%	10

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	0.0%	0
Technical Diploma or Certificate	2.4%	1
Associates Degree	23.8%	10
Bachelors Degree	40.5%	17
Some College, No Degree	33.3%	14
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	0.0%	0
PLS (licensed for fewer than 5 yrs.)	9.5%	4
PLS (licensed for 6-15 yrs.)	16.7%	7
PLS (licensed more than 15 yrs.)	71.4%	30
None	2.4%	1
Other Professional Licenses. Please List:		9

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	10

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	100.0%	42
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$98,363.17	42

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$34,790.48*	42

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	9.5%	4
No	57.1%	24
N/A	33.3%	14

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	69.0%	29
No	11.9%	5
Partial	4.8%	2
N/A	14.3%	6

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	69.0%	29
No	16.6%	7
Partial	4.8%	2
N/A	9.5%	4

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	42.9%	18
No	4.8%	2
Partial	45.2%	19
N/A	7.1%	3

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	61.9%	26
No	19.0%	8
N/A	19.0%	8

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	47.6%	20
No	26.2%	11
N/A	26.2%	11

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	73.8%	31
No	14.3%	6
Partial	0.0%	0
N/A	11.9%	5

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	66.7%	28
No	11.9%	5
Partial	7.1%	3
N/A	14.3%	6

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	50.0%	21
No	21.4%	9
N/A	28.6%	12

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	42.9%	18
No	31.0%	13
N/A	26.2%	11

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	35.7%	15
Retirement Plan - With Employer Contribution	52.4%	22
Retirement Plan - Without Employer Contribution	11.9%	5

CLSA 2007 Salary Survey - Section 1 - Department Manager
 Total Respondents = 71

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	81.7%	58
No	18.3%	13

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	95.8%	68
No	4.2%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado	5.6%	4
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino	2.8%	2
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada	1.4%	1
Orange		
Placer	11.3%	8
Plumas		
Riverside		
Sacramento	33.8%	24
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin	11.3%	8
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta	9.9%	7
Sierra	1.4%	1
Siskiyou	1.4%	1
Solano		
Sonoma		
Stanislaus	14.1%	10
Sutter	2.8%	2
Tehama	1.4%	1
Trinity		
Tulare		
Tuolumne	1.4%	1
Ventura		
Yolo		
Yuba	1.4%	1
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	43.7%	31
Private	56.3%	40

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	1.4%	1
36-40	11.3%	8
41-49	77.5%	55
Over 50	9.9%	7

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	4.2%	3
Technical Diploma or Certificate	2.8%	2
Associates Degree	12.7%	9
Bachelors Degree	50.7%	36
Some College, No Degree	29.6%	21
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	11.3%	8
PLS (licensed for fewer than 5 yrs.)	18.3%	13
PLS (licensed for 6-15 yrs.)	23.9%	17
PLS (licensed more than 15 yrs.)	45.1%	32
None	1.4%	1
Other Professional Licenses. Please List:		8

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	20

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	100.0%	71
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$97,743.79	71

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$12,773.52*	71

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	26.8%	19
No	67.6%	48
N/A	5.6%	4

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	32.4%	23
No	59.2%	42
Partial	5.6%	4
N/A	2.8%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	94.4%	67
No	0.0%	0
Partial	5.6%	4
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	87.3%	62
No	7.0%	5
Partial	5.6%	4
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	71
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	97.2%	69
No	2.8%	2
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	74.6%	53
No	11.3%	8
Partial	14.1%	10
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	67.6%	48
No	8.5%	6
Partial	22.5%	16
N/A	1.4%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	33.8%	24
No	56.3%	40
N/A	9.9%	7

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	54.9%	39
No	33.8%	24
N/A	11.3%	8

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	2.8%	2
Retirement Plan - With Employer Contribution	90.1%	64
Retirement Plan - Without Employer Contribution	7.0%	5

CLSA 2007 Salary Survey - Section 1 - Field Crew/Party Chief
 Total Respondents = 23

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	60.9%	14
No	39.1%	9

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	95.7%	22
No	4.3%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte	13.0%	3
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado	8.7%	2
Fresno		
Glenn		
Humboldt	4.3%	1
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada	8.7%	2
Orange		
Placer	4.3%	1
Plumas		
Riverside		
Sacramento	26.1%	6
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin	4.3%	1
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta	4.3%	1
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus	21.7%	5
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba	4.3%	1
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	65.2%	15
Private	34.8%	8

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	52.2%	12
41-49	43.5%	10
Over 50	4.3%	1

Education:		
Answer Options	Response Percent	Response Count
GED	8.7%	2
High School	13.0%	3
Technical Diploma or Certificate	13.0%	3
Associates Degree	39.1%	9
Bachelors Degree	8.7%	2
Some College, No Degree	17.4%	4
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	8.7%	2
LSIT	34.8%	8
PLS (licensed for fewer than 5 yrs.)	8.7%	2
PLS (licensed for 6-15 yrs.)	4.3%	1
PLS (licensed more than 15 yrs.)	4.3%	1
None	39.1%	9
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	1

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	26.1%	6
Party Chief	73.9%	17
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$60,573.94	23

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$4,450.91*	23

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	87.0%	20
No	13.0%	3
N/A	0.0%	0

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	39.1%	9
No	56.5%	13
Partial	0.0%	6
N/A	4.3%	1

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	100.0%	23
No	0.0%	0
Partial	0.0%	0
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	95.7%	22
No	4.3%	1
Partial	0.0%	0
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	95.7%	22
No	4.3%	1
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	91.3%	21
No	8.7%	2
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	47.8%	11
No	30.4%	7
Partial	8.7%	2
N/A	13.0%	3

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	47.8%	11
No	30.4%	7
Partial	21.7%	5
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	17.4%	4
No	60.9%	14
N/A	21.7%	5

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	21.7%	5
No	65.2%	15
N/A	13.0%	3

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	0.0%	0
Retirement Plan - With Employer Contribution	78.3%	18
Retirement Plan - Without Employer Contribution	21.7%	5

CLSA 2007 Salary Survey - Section 1 - Office Technician
 Total Respondents = 24

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	41.7%	10
No	58.3%	14

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	87.5%	21
No	12.5%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador	4.2%	1
Butte	4.2%	1
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado	4.2%	1
Fresno		
Glenn		
Humboldt	4.2%	1
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino	4.2%	1
Merced		
Modoc		
Mono		
Monterey		
Napa		
Nevada	8.3%	2
Orange		
Placer	4.2%	1

Plumas		
Riverside		
Sacramento	37.5%	9
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin	4.2%	1
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus	16.7%	4
Sutter	4.2%	1
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba	4.2%	1
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	41.7%	10
Private	58.3%	14

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	62.5%	15
41-49	33.3%	8
Over 50	4.2%	1

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	12.5%	3
Technical Diploma or Certificate	8.3%	2
Associates Degree	16.7%	4
Bachelors Degree	37.5%	9
Some College, No Degree	25.0%	6
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	4.2%	1
LSIT	62.5%	15
PLS (licensed for fewer than 5 yrs.)	12.5%	3
PLS (licensed for 6-15 yrs.)	4.2%	1
PLS (licensed more than 15 yrs.)	0.0%	0
None	16.7%	4
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	2

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	100.0%	24
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$65,296.33	24

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$4,052.00*	24

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	70.8%	17
No	25.0%	6
N/A	4.2%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	4.2%	1
No	70.8%	17
Partial	16.7%	4
N/A	8.3%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	95.8%	23
No	0.0%	0
Partial	4.2%	1
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	87.5%	21
No	4.2%	1
Partial	8.3%	2
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	24
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	91.7%	22
No	8.3%	2
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	58.3%	14
No	29.2%	7
Partial	0.0%	0
N/A	12.5%	3

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	66.7%	16
No	8.3%	2
Partial	25.0%	6
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	29.2%	7
No	62.5%	15
N/A	8.3%	2

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	41.7%	10
No	50.0%	12
N/A	8.3%	2

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	0.0%	0
Retirement Plan - With Employer Contribution	91.7%	22
Retirement Plan - Without Employer Contribution	8.3%	2

CLSA 2007 Salary Survey - Section 1 - Project Surveyor
 Total Respondents = 65

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	78.5%	51
No	21.5%	14

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	87.7%	57
No	12.3%	8

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte	1.5%	1
Calaveras	1.5%	1
Colusa		
Contra Costa		
Del Norte		
El Dorado	10.8%	7
Fresno		
Glenn		
Humboldt	4.6%	3
Imperial		
Inyo		
Kern		
Kings		
Lake	1.5%	1
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino	3.1%	2
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada	3.1%	2
Orange		
Placer	7.7%	5
Plumas		
Riverside		
Sacramento	33.8%	22
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin	9.2%	6
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta	6.2%	4
Sierra		
Siskiyou	1.5%	1
Solano		
Sonoma		
Stanislaus	10.8%	7
Sutter		
Tehama		
Trinity	1.5%	1
Tulare		
Tuolumne		
Ventura		
Yolo	3.1%	2
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	36.9%	24
Private	63.1%	41

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	1.5%	1
30-35	1.5%	1
36-40	40.0%	26
41-49	49.2%	32
Over 50	7.7%	5

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	9.2%	6
Technical Diploma or Certificate	0.0%	0
Associates Degree	20.0%	13
Bachelors Degree	49.2%	32
Some College, No Degree	21.5%	14
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	18.5%	12
PLS (licensed for fewer than 5 yrs.)	32.3%	2
PLS (licensed for 6-15 yrs.)	18.5%	12
PLS (licensed more than 15 yrs.)	24.6%	16
None	6.2%	4
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	15

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	100.0%	65
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$77,828.03	65

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$7,670.98*	65

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	60.0%	39
No	38.5%	25
N/A	1.5%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	26.2%	17
No	63.1%	41
Partial	9.2%	6
N/A	1.5%	1

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	89.2%	58
No	6.2%	4
Partial	4.6%	3
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	83.1%	54
No	12.3%	8
Partial	4.6%	3
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	98.5%	64
No	1.5%	1
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	83.1%	54
No	16.9%	11
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	67.7%	44
No	16.9%	11
Partial	13.8%	9
N/A	1.5%	1

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	63.0%	41
No	1.5%	1
Partial	35.4%	23
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	32.3%	21
No	60.0%	39
N/A	7.7%	5

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	52.3%	34
No	40.0%	26
N/A	7.7%	5

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	6.2%	4
Retirement Plan - With Employer Contribution	80.0%	52
Retirement Plan - Without Employer Contribution	13.8%	9

CLSA 1907 Salary Survey - Section 1 - Other
 Total Respondents = 19

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	73.7%	14
No	26.3%	5

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	84.2%	16
No	15.8%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador	5.3%	1
Butte	5.3%	1
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado	15.8%	3
Fresno		
Glenn		
Humboldt	5.3%	1
Imperial		
Inyo		
Kern		
Kings		
Lake	10.5%	2
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada	5.3%	1
Orange		
Placer	10.5%	2
Plumas		
Riverside		
Sacramento	15.8%	3
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta	5.3%	1
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne	5.3%	1
Ventura		
Yolo	5.3%	1
Yuba	10.5%	2
Other (please specify)		3

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	57.9%	11
Private	42.1%	8

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	10.5%	2
21-29	5.3%	1
30-35	0.0%	0
36-40	31.6%	6
41-49	52.6%	10
Over 50	0.0%	0

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	5.3%	1
Technical Diploma or Certificate	15.8%	3
Associates Degree	15.8%	3
Bachelors Degree	26.3%	5
Some College, No Degree	36.8%	7
Other - List:		2

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	31.6%	6
PLS (licensed for fewer than 5 yrs.)	10.5%	2
PLS (licensed for 6-15 yrs.)	10.5%	2
PLS (licensed more than 15 yrs.)	36.8%	7
None	10.5%	2
Other Professional Licenses. Please List:		4

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	3

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	100.0%	19
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$72,126	19

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$3,667*	19

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	42.1%	8
No	47.4%	9
N/A	10.5%	2

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	10.5%	2
No	63.2%	12
Partial	10.5%	2
N/A	15.8%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	84.2%	16
No	5.3%	1
Partial	0.0%	0
N/A	10.5%	2

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	78.9%	15
No	15.8%	3
Partial	0.0%	0
N/A	5.3%	1

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	89.5%	17
No	5.3%	1
N/A	5.3%	1

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	78.9%	15
No	15.8%	3
N/A	5.3%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	47.4%	9
No	31.6%	6
Partial	10.5%	2
N/A	10.5%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	52.6%	10
No	15.8%	3
Partial	26.3%	5
N/A	5.3%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	10.5%	2
No	68.4%	13
N/A	21.1%	4

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	31.6%	6
No	47.4%	9
N/A	21.1%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	21.1%	4
Retirement Plan - With Employer Contribution	78.9%	15
Retirement Plan - Without Employer Contribution	0.0%	0

CLSA 2007 Salary Survey - Section 2 - Company Owner/Principal
 Total Respondents = 56

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	96.4%	54
No	3.6%	2

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	98.2%	55
No	1.8%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno	5.4%	3
Glenn		
Humboldt		
Imperial	3.6%	2
Inyo		
Kern	5.4%	3
Kings		
Lake		
Lassen		
Los Angeles		
Madera	1.8%	1
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono	1.8%	1
Monterey	3.6%	2
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside	30.4%	17
Sacramento		
San Benito	3.6%	2
San Bernardino	17.9%	10
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	19.6%	11
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare	7.1%	4
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		3

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	1.8%	1
Private	98.2%	55

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	1.8%	1
21-29	1.8%	1
30-35	5.4%	3
36-40	12.5%	7
41-49	42.9%	24
Over 50	35.7%	20

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	7.1%	4
Technical Diploma or Certificate	5.4%	3
Associates Degree	17.9%	10
Bachelors Degree	51.8%	29
Some College, No Degree	17.9%	10
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	0.0%	0
PLS (licensed for fewer than 5 yrs.)	14.3%	8
PLS (licensed for 6-15 yrs.)	19.6%	11
PLS (licensed more than 15 yrs.)	66.1%	37
None	0.0%	0
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	19

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	100.0%	56
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$110,572	56

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$34,917*	56

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	8.9%	5
No	55.4%	31
N/A	35.7%	20

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	53.6%	30
No	21.4%	12
Partial	7.1%	4
N/A	17.9%	10

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	66.1%	37
No	17.9%	10
Partial	3.6%	2
N/A	12.5%	7

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	37.5%	21
No	46.4%	26
Partial	0.0%	0
N/A	16.1%	9

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	55.4%	31
No	19.6%	11
N/A	25.0%	14

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	50.0%	28
No	26.8%	15
N/A	23.2%	13

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	82.1%	46
No	5.4%	3
Partial	1.8%	1
N/A	10.7%	6

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	76.8%	43
No	5.4%	3
Partial	5.4%	3
N/A	12.5%	7

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	44.6%	25
No	26.8%	15
N/A	28.6%	16

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	57.1%	32
No	16.1%	9
N/A	26.8%	15

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	41.1%	23
Retirement Plan - With Employer Contribution	48.2%	27
Retirement Plan - Without Employer Contribution	10.7%	6

CLSA 2007 Salary Survey - Section 2 - Department Manager
 Total Respondents = 55

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	81.8%	45
No	18.2%	10

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	98.2%	54
No	1.8%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno	9.1%	5
Glenn		
Humboldt		
Imperial		
Inyo	1.8%	1
Kern	9.1%	5
Kings		
Lake		
Lassen		
Los Angeles		
Madera	1.8%	1
Marin		
Mariposa		
Mendocino		
Merced	3.6%	2
Modoc		
Mono		
Monterey	3.6%	2
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside	27.3%	15
Sacramento		
San Benito	1.8%	1
San Bernardino	14.5%	8
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	25.5%	14
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare	1.8%	1
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	32.7%	18
Private	67.3%	37

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	1.8%	1
36-40	27.3%	15
41-49	63.6%	35
Over 50	7.3%	4

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	5.5%	3
Technical Diploma or Certificate	0.0%	0
Associates Degree	20.0%	11
Bachelors Degree	50.9%	28
Some College, No Degree	23.6%	13
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	14.5%	8
PLS (licensed for fewer than 5 yrs.)	10.9%	6
PLS (licensed for 6-15 yrs.)	29.1%	16
PLS (licensed more than 15 yrs.)	41.8%	23
None	3.6%	2
Other Professional Licenses. Please List:		8

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	7

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	100.0%	55
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$95,320	55

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$7,324*	55

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	30.9%	17
No	65.5%	36
N/A	3.6%	2

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	30.9%	17
No	63.6%	35
Partial	1.8%	1
N/A	3.6%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	90.9%	50
No	0.0%	0
Partial	9.1%	5
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	89.1%	49
No	3.6%	2
Partial	7.3%	4
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	55
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	89.1%	49
No	7.3%	4
N/A	3.6%	2

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	80.0%	44
No	14.5%	8
Partial	5.5%	3
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	67.3%	37
No	7.3%	4
Partial	25.4%	14
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	38.2%	21
No	52.7%	29
N/A	9.1%	5

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	61.8%	34
No	32.7%	18
N/A	5.5%	3

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	1.8%	1
Retirement Plan - With Employer Contribution	92.7%	51
Retirement Plan - Without Employer Contribution	5.5%	3

CLSA 2007 Salary Survey - Section 2 - Field Crew/Party Chief
 Total Respondents = 29

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	20.7%	6

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	29
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno	13.8%	4
Glenn		
Humboldt		
Imperial		
Inyo	3.5%	1
Kern	3.5%	1
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced	6.9%	2
Modoc		
Mono	10.3%	3
Monterey		
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside	17.2%	5
Sacramento		
San Benito		
San Bernardino	24.1%	7
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	20.7%	6
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	44.8%	13
Private	55.2%	16

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	3.4%	1
21-29	0.0%	0
30-35	0.0%	0
36-40	75.9%	22
41-49	17.2%	5
Over 50	3.4%	1

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	6.9%	2
Technical Diploma or Certificate	10.3%	3
Associates Degree	24.1%	7
Bachelors Degree	27.6%	8
Some College, No Degree	31.0%	9
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	58.6%	17
PLS (licensed for fewer than 5 yrs.)	6.9%	2
PLS (licensed for 6-15 yrs.)	10.3%	3
PLS (licensed more than 15 yrs.)	3.4%	1
None	20.7%	6
Other Professional Licenses. Please List:		1

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	2

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	31.0%	9
Party Chief	69.0%	20
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$69,233	29

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$5,421*	29

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	96.6%	28
No	3.4%	1
N/A	0.0%	0

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	55.2%	16
No	31.0%	9
Partial	3.4%	1
N/A	10.3%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	89.7%	26
No	6.9%	2
Partial	3.4%	1
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	17.2%	5
Partial	3.4%	1
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	29
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	89.7%	26
No	10.3%	3
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	34.5%	10
No	31.0%	9
Partial	27.6%	8
N/A	6.9%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	48.3%	14
No	13.8%	4
Partial	37.9%	11
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	65.5%	19
No	27.6%	8
N/A	6.9%	2

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	34.5%	10
No	62.1%	18
N/A	3.4%	1

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	3.4%	1
Retirement Plan - With Employer Contribution	79.3%	23
Retirement Plan - Without Employer Contribution	17.2%	5

CLSA 2007 Salary Survey - Section 2 - Office Technician
 Total Respondents = 17

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	58.8%	10
No	41.2%	7

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	94.1%	16
No	5.9%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno	5.9%	1
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		
Nevada		
Orange		
Placer		

Plumas		
Riverside	29.4%	5
Sacramento		
San Benito		
San Bernardino	41.2%	7
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	23.5%	4
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	64.7%	11
Private	35.3%	6

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	76.5%	13
41-49	17.6%	3
Over 50	5.9%	1

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	11.8%	2
Technical Diploma or Certificate	5.9%	1
Associates Degree	29.4%	5
Bachelors Degree	41.2%	7
Some College, No Degree	11.8%	2
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	58.8%	10
PLS (licensed for fewer than 5 yrs.)	11.8%	2
PLS (licensed for 6-15 yrs.)	0.0%	0
PLS (licensed more than 15 yrs.)	5.9%	1
None	23.5%	4
Other Professional Licenses. Please List:		2

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	1

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	100.0%	17
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$61,307	17

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$5,625*	17

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	82.4%	14
No	17.6%	3
N/A	0.0%	0

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	23.5%	4
No	70.6%	12
Partial	5.9%	1
N/A	0.0%	0

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	100.0%	17
No	0.0%	0
Partial	0.0%	0
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	100.0%	17
No	0.0%	0
Partial	0.0%	0
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	17
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	88.2%	15
No	11.8%	2
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	47.1%	8
No	35.3%	6
Partial	11.8%	2
N/A	5.9%	1

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	41.2%	7
No	5.9%	1
Partial	52.9%	9
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	5.9%	1
No	88.2%	15
N/A	5.9%	1

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	17.6%	3
No	64.7%	11
N/A	17.6%	3

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	0.0%	0
Retirement Plan - With Employer Contribution	82.4%	14
Retirement Plan - Without Employer Contribution	17.6%	3

CLSA 2007 Salary Survey - Section 2 - Project Surveyor
 Total Respondents = 54

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	79.6%	43
No	20.4%	11

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	94.4%	51
No	5.6%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno	9.3%	5
Glenn		
Humboldt		
Imperial	1.9%	1
Inyo	1.9%	1
Kern	3.7%	2
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa	1.9%	1
Mendocino		
Merced	1.9%	1
Modoc		
Mono	3.7%	2
Monterey	9.3%	5
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside	24.0%	13
Sacramento		
San Benito		
San Bernardino	24.0%	13
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	18.5%	10
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0
<i>answered question</i>		54

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	40.7%	22
Private	59.3%	32

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	35.2%	19
41-49	61.1%	33
Over 50	3.7%	2

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	5.6%	3
Technical Diploma or Certificate	9.3%	5
Associates Degree	20.4%	11
Bachelors Degree	53.7%	29
Some College, No Degree	11.1%	6
Other - List:		3

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	33.3%	18
PLS (licensed for fewer than 5 yrs.)	22.2%	12
PLS (licensed for 6-15 yrs.)	14.8%	8
PLS (licensed more than 15 yrs.)	22.2%	12
None	7.4%	4
Other Professional Licenses. Please List:		6

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	10

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	100.0%	54
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$78,978	54

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$8,856*	54

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	70.4%	38
No	29.6%	16
N/A	0.0%	0

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	22.2%	12
No	70.4%	38
Partial	3.7%	2
N/A	3.7%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	90.7%	49
No	0.0%	0
Partial	7.4%	4
N/A	1.9%	1

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	85.2%	46
No	9.3%	5
Partial	5.6%	3
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	54
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	90.7%	49
No	7.4%	4
N/A	1.9%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	61.1%	33
No	25.9%	14
Partial	13.0%	7
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	55.6%	30
No	14.8%	8
Partial	29.6%	16
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	38.9%	21
No	48.1%	26
N/A	13.0%	7

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	48.1%	26
No	44.4%	24
N/A	7.4%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	1.9%	1
Retirement Plan - With Employer Contribution	85.2%	45
Retirement Plan - Without Employer Contribution	13.0%	7

CLSA 2007 Salary Survey - Section 2 - Other
 Total Respondents = 20

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	80.0%	16
No	20.0%	4

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	20
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern	10.0%	2
Kings	5.0%	1
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey	5.0%	1
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside	15.0%	3
Sacramento		
San Benito		
San Bernardino	25.0%	5
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo	35.0%	7
San Mateo		
Santa Barbara		
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare	5.0%	1
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	65.0%	13
Private	35.0%	7

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	5.0%	1
30-35	0.0%	0
36-40	45.0%	9
41-49	35.0%	7
Over 50	15.0%	3

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	0.0%	0
Technical Diploma or Certificate	0.0%	0
Associates Degree	25.0%	5
Bachelors Degree	65.0%	13
Some College, No Degree	10.0%	2
Other - List:		2

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	15.0%	3
PLS (licensed for fewer than 5 yrs.)	25.0%	5
PLS (licensed for 6-15 yrs.)	5.0%	1
PLS (licensed more than 15 yrs.)	35.0%	7
None	20.0%	4
Other Professional Licenses. Please List:		7

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	2

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	100.0%	20
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$85,751	20

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$12,053*	20

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	30.0%	6
No	60.0%	12
N/A	10.0%	2

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	30.0%	6
No	50.0%	10
Partial	10.0%	2
N/A	10.0%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	80.0%	16
No	5.0%	1
Partial	10.0%	2
N/A	5.0%	1

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	75.0%	15
No	10.0%	2
Partial	10.0%	2
N/A	5.0%	1

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	80.0%	16
No	15.0%	3
N/A	5.0%	1

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	85.0%	17
No	10.0%	2
N/A	5.0%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	80.0%	16
No	20.0%	4
Partial	0.0%	0
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	65.0%	13
No	0.0%	0
Partial	30.0%	6
N/A	5.0%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	20.0%	4
No	60.0%	12
N/A	20.0%	4

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	30.0%	6
No	50.0%	10
N/A	20.0%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	10.0%	2
Retirement Plan - With Employer Contribution	85.0%	17
Retirement Plan - Without Employer Contribution	5.0%	1

CLSA 2007 Salary Survey - Section 3 - Company Owner/Principal
 Total Respondents = 41

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	92.7%	38
No	7.3%	3

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	97.6%	40
No	2.4%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	14.6%	6
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	12.2%	5
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin	4.9%	2
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa	2.4%	1

Nevada		
Orange		
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco	7.3%	3
San Joaquin		
San Luis Obispo		
San Mateo	9.8%	4
Santa Barbara		
Santa Clara	4.9%	2
Santa Cruz	7.3%	3
Shasta		
Sierra		
Siskiyou		
Solano	4.9%	2
Sonoma	31.7%	13
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		3

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	2.4%	1
Private	97.6%	40

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	4.9%	2
36-40	19.5%	8
41-49	34.1%	14
Over 50	41.5%	17

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	2.4%	1
Technical Diploma or Certificate	0.0%	0
Associates Degree	36.6%	15
Bachelors Degree	26.8%	11
Some College, No Degree	34.1%	14
Other - List:		1

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	2.4%	1
PLS (licensed for fewer than 5 yrs.)	12.2%	5
PLS (licensed for 6-15 yrs.)	24.4%	10
PLS (licensed more than 15 yrs.)	58.5%	24
None	2.4%	1
Other Professional Licenses. Please List:		8

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	9

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	100.0%	41
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$124,318	41

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$33,663*	41

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	4.9%	2
No	51.2%	21
N/A	43.9%	18

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	73.2%	30
No	12.2%	5
Partial	7.3%	3
N/A	7.3%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	78.0%	32
No	9.8%	4
Partial	4.9%	2
N/A	7.3%	3

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	53.7%	22
No	34.1%	14
Partial	4.9%	2
N/A	7.3%	3

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	68.3%	28
No	22.0%	9
N/A	9.8%	4

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	61.0%	25
No	26.8%	11
N/A	12.2%	5

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	87.8%	36
No	7.3%	3
Partial	2.4%	1
N/A	2.4%	1

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	82.9%	34
No	9.8%	4
Partial	4.9%	2
N/A	2.4%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	68.3%	28
No	17.1%	7
N/A	14.6%	6

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	70.7%	29
No	9.8%	4
N/A	19.5%	8

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	22.0%	9
Retirement Plan - With Employer Contribution	68.3%	28
Retirement Plan - Without Employer Contribution	9.8%	4

CLSA 2007 Salary Survey - Section 3 - Department Manager
 Total Respondents = 48

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	93.8%	45
No	6.3%	3

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	48
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	18.8%	9
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	31.3%	15
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa	2.1%	1

Nevada		
Orange		
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco	4.2%	2
San Joaquin		
San Luis Obispo		
San Mateo	2.1%	1
Santa Barbara		
Santa Clara	22.9%	11
Santa Cruz	2.1%	1
Shasta		
Sierra		
Siskiyou		
Solano	8.3%	4
Sonoma	8.3%	4
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		3
<i>answered question</i>		48

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	39.6%	19
Private	60.4%	29
<i>answered question</i>		48

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	2.1%	1
21-29	0.0%	0
30-35	2.1%	1
36-40	31.3%	15
41-49	50.0%	24
Over 50	14.6%	7

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	0.0%	0
Technical Diploma or Certificate	4.2%	2
Associates Degree	29.2%	14
Bachelors Degree	31.3%	15
Some College, No Degree	35.4%	17
Other - List:		2

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	16.7%	8
PLS (licensed for fewer than 5 yrs.)	12.5%	6
PLS (licensed for 6-15 yrs.)	27.1%	13
PLS (licensed more than 15 yrs.)	37.5%	18
None	6.3%	3
Other Professional Licenses. Please List:		6

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	8

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	100.0%	48
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$107,948	48

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$24,391*	48

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	27.1%	13
No	70.8%	34
N/A	2.1%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	39.6%	19
No	56.3%	27
Partial	4.2%	2
N/A	0.0%	0

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	97.9%	47
No	2.1%	1
Partial	0.0%	0
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	91.7%	44
No	8.3%	4
Partial	0.0%	0
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	48
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	91.7%	44
No	8.3%	4
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	81.3%	39
No	14.6%	7
Partial	4.2%	2
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	91.7%	44
No	4.2%	2
Partial	4.2%	2
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	37.5%	18
No	52.1%	25
N/A	10.4%	5

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	58.3%	28
No	33.3%	16
N/A	8.3%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	2.1%	1
Retirement Plan - With Employer Contribution	85.4%	41
Retirement Plan - Without Employer Contribution	12.5%	6

CLSA 2007 Salary Survey - Section 3 - Field Crew/Party Chief
 Total Respondents = 29

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	75.9%	22
No	24.1%	7

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	96.6%	28
No	3.4%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	31.0%	9
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	13.8%	4
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin	3.4%	1
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa	3.4%	1

Nevada		
Orange		
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco	3.4%	1
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara	13.8%	4
Santa Cruz	3.4%	1
Shasta		
Sierra		
Siskiyou		
Solano	3.4%	1
Sonoma	24.1%	7
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		2

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	37.9%	11
Private	62.1%	18

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	3.4%	1
21-29	0.0%	0
30-35	6.9%	2
36-40	65.5%	19
41-49	13.8%	4
Over 50	10.3%	3

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	13.8%	4
Technical Diploma or Certificate	17.2%	5
Associates Degree	17.2%	5
Bachelors Degree	17.2%	5
Some College, No Degree	34.5%	10
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	3.4%	1
LSIT	58.6%	17
PLS (licensed for fewer than 5 yrs.)	13.8%	4
PLS (licensed for 6-15 yrs.)	0.0%	0
PLS (licensed more than 15 yrs.)	6.9%	2
None	17.2%	5
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	2

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	41.4%	12
Party Chief	58.6%	17
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		1

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$64,529	29

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$4,729*	29

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	13.8%	4
N/A	6.9%	2

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	27.6%	8
No	55.2%	16
Partial	6.9%	2
N/A	10.3%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	89.7%	26
No	3.4%	1
Partial	3.4%	1
N/A	3.4%	1

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	13.8%	4
Partial	3.4%	1
N/A	3.4%	1

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	72.4%	21
No	24.1%	7
N/A	3.4%	1

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	69.0%	20
No	27.6%	8
N/A	3.4%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	48.3%	14
No	27.6%	8
Partial	17.2%	5
N/A	6.9%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	51.7%	15
No	17.2%	5
Partial	27.6%	8
N/A	3.4%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	24.1%	7
No	62.1%	18
N/A	13.8%	4

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	51.7%	15
No	31.0%	9
N/A	17.2%	5

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	13.8%	4
Retirement Plan - With Employer Contribution	72.4%	21
Retirement Plan - Without Employer Contribution	13.8%	4

CLSA 2007 Salary Survey - Section 3 - Office Technician
 Total Respondents = 22

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	72.7%	16
No	27.3%	6

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	22
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	18.2%	4
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	22.7%	5
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa	4.5%	1
Nevada		
Orange		
Placer		

Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara		
Santa Clara	9.1%	2
Santa Cruz	4.5%	1
Shasta		
Sierra		
Siskiyou		
Solano	4.5%	1
Sonoma	36.4%	8
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	36.4%	8
Private	63.6%	14

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	63.6%	14
41-49	31.8%	7
Over 50	4.5%	1

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	0.0%	0
Technical Diploma or Certificate	27.3%	6
Associates Degree	27.3%	6
Bachelors Degree	36.4%	8
Some College, No Degree	9.1%	2
Other - List:		1

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	63.6%	14
PLS (licensed for fewer than 5 yrs.)	4.5%	1
PLS (licensed for 6-15 yrs.)	0.0%	0
PLS (licensed more than 15 yrs.)	0.0%	0
None	31.8%	7
Other Professional Licenses. Please List:		1

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	0

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	100.0%	22
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$70,712	22

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$5,803*	22

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	90.9%	20
No	9.1%	2
N/A	0.0%	0

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	13.6%	3
No	63.6%	14
Partial	13.6%	3
N/A	9.1%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	90.9%	20
No	0.0%	0
Partial	9.1%	2
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	90.9%	20
No	4.5%	1
Partial	4.5%	1
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	22
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	95.5%	21
No	4.5%	1
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	54.5%	12
No	27.3%	6
Partial	9.1%	2
N/A	9.1%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	77.3%	17
No	0.0%	0
Partial	22.7%	5
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	27.3%	6
No	59.1%	13
N/A	13.6%	3

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	40.9%	9
No	40.9%	9
N/A	18.2%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	4.5%	1
Retirement Plan - With Employer Contribution	77.3%	17
Retirement Plan - Without Employer Contribution	18.2%	4

CLSA 2007 Salary Survey - Section 3 - Project Surveyor
 Total Respondents = 49

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	75.5%	37
No	24.5%	12

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	95.9%	47
No	4.1%	2

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	18.4%	9
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	22.4%	11
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin	6.1%	3
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa	6.1%	3

Nevada		
Orange		
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco	8.2%	4
San Joaquin		
San Luis Obispo		
San Mateo	4.1%	2
Santa Barbara		
Santa Clara	22.4%	11
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma	12.2%	6
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		3

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	28.6%	14
Private	71.4%	35

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	2.0%	1
21-29	0.0%	0
30-35	0.0%	0
36-40	38.8%	19
41-49	53.1%	26
Over 50	6.1%	3

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	2.0%	1
Technical Diploma or Certificate	10.2%	5
Associates Degree	16.3%	8
Bachelors Degree	53.1%	26
Some College, No Degree	18.4%	9
Other - List:		5

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	22.4%	11
PLS (licensed for fewer than 5 yrs.)	26.5%	13
PLS (licensed for 6-15 yrs.)	18.4%	9
PLS (licensed more than 15 yrs.)	18.4%	9
None	14.3%	7
Other Professional Licenses. Please List:		0

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	8

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	100.0%	49
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$84,860	49

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$9,269*	49

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	57.1%	28
No	38.8%	19
N/A	4.1%	2

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	28.6%	14
No	57.1%	28
Partial	14.3%	7
N/A	0.0%	0

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	93.9%	46
No	0.0%	0
Partial	4.1%	2
N/A	2.0%	1

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	79.6%	39
No	12.2%	6
Partial	6.1%	3
N/A	2.0%	1

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	93.9%	46
No	4.1%	2
N/A	2.0%	1

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	85.7%	42
No	12.2%	6
N/A	2.0%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	65.3%	32
No	24.5%	12
Partial	10.2%	5
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	73.5%	36
No	8.2%	4
Partial	18.4%	9
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	38.8%	19
No	53.1%	26
N/A	8.1%	4

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	65.3%	32
No	30.6%	15
N/A	4.1%	2

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	2.0%	1
Retirement Plan - With Employer Contribution	91.8%	45
Retirement Plan - Without Employer Contribution	6.1%	3

CLSA 2807 Salary Survey - Section 3 - Other
 Total Respondents = 28

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	78.6%	22
No	21.4%	6

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	92.9%	26
No	7.1%	2

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda	25.0%	7
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa	7.1%	2
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles		
Madera		
Marin	3.6%	1
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange		
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego		
San Francisco	14.3%	4
San Joaquin		
San Luis Obispo		
San Mateo	7.1%	2
Santa Barbara		
Santa Clara	7.1%	2
Santa Cruz	3.6%	1
Shasta		
Sierra		
Siskiyou		
Solano	3.6%	1
Sonoma	28.6%	8
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	57.1%	16
Private	42.9%	12

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	17.9%	5
21-29	0.0%	0
30-35	0.0%	0
36-40	28.6%	8
41-49	39.3%	11
Over 50	14.3%	4

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	0.0%	0
Technical Diploma or Certificate	14.3%	4
Associates Degree	7.1%	2
Bachelors Degree	50.0%	14
Some College, No Degree	28.6%	8
Other - List:		2

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	14.3%	4
PLS (licensed for fewer than 5 yrs.)	10.7%	3
PLS (licensed for 6-15 yrs.)	17.9%	5
PLS (licensed more than 15 yrs.)	25.0%	7
None	32.1%	9
Other Professional Licenses. Please List:		8

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	4

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	100.0%	28
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$74,984	28

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$17,513*	28

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	46.4%	13
No	32.1%	9
N/A	21.4%	6

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	25.0%	7
No	60.7%	17
Partial	3.6%	1
N/A	10.7%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	85.7%	24
No	7.1%	2
Partial	0.0%	0
N/A	7.1%	2

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	78.6%	22
No	14.3%	4
Partial	0.0%	0
N/A	7.1%	2

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	82.1%	23
No	7.1%	2
N/A	10.7%	3

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	85.7%	24
No	3.6%	1
N/A	10.7%	3

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	75.0%	21
No	7.1%	2
Partial	10.7%	3
N/A	7.1%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	53.6%	15
No	10.7%	3
Partial	28.6%	8
N/A	7.1%	2

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	21.4%	6
No	50.0%	14
N/A	28.6%	8

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	39.3%	11
No	32.1%	9
N/A	28.6%	8

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	10.7%	3
Retirement Plan - With Employer Contribution	78.6%	22
Retirement Plan - Without Employer Contribution	10.7%	3

CLSA 2007 Salary Survey - Section 4 - Company Owner/Principal
 Total Respondents = 63

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	100.0%	63
No	0.0%	0

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	98.4%	62
No	1.6%	1

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	28.6%	18
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange	17.5%	11
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	38.1%	24
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	11.1%	7
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura	4.8%	3
Yolo		
Yuba		
Other (please specify)		1

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	1.6%	1
Private	98.4%	62

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	3.2%	2
21-29	3.2%	2
30-35	6.4%	4
36-40	19.0%	12
41-49	31.7%	20
Over 50	36.5%	23

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	7.9%	5
Technical Diploma or Certificate	3.2%	2
Associates Degree	19.0%	12
Bachelors Degree	34.9%	22
Some College, No Degree	34.9%	22
Other - List:		5

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	1.6%	1
PLS (licensed for fewer than 5 yrs.)	20.6%	13
PLS (licensed for 6-15 yrs.)	23.8%	15
PLS (licensed more than 15 yrs.)	54.0%	34
None	0.0%	0
Other Professional Licenses. Please List:		8

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	17

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	100.0%	63
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$131,928	63

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$43,497*	63

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	11.1%	7
No	65.1%	41
N/A	23.8%	15

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	69.8%	44
No	17.5%	11
Partial	0.0%	0
N/A	12.7%	8

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	74.6%	47
No	19.0%	12
Partial	0.0%	0
N/A	6.4%	4

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	42.9%	27
No	47.6%	30
Partial	3.2%	2
N/A	6.4%	4

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	76.2%	48
No	14.3%	9
N/A	9.5%	6

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	61.9%	39
No	30.2%	19
N/A	7.9%	5

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	85.7%	54
No	9.5%	6
Partial	0.0%	0
N/A	4.8%	3

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	79.4%	50
No	12.7%	8
Partial	3.2%	2
N/A	4.8%	3

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	50.8%	32
No	39.7%	25
N/A	9.5%	6

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	73.0%	46
No	20.6%	13
N/A	6.4%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	39.7%	25
Retirement Plan - With Employer Contribution	52.4%	33
Retirement Plan - Without Employer Contribution	7.9%	5

CLSA 2007 Salary Survey - Section 4 - Department Manager
 Total Respondents = 73

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	86.3%	63
No	13.7%	10

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	95.9%	70
No	4.1%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	30.1%	22
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange	31.5%	23
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	27.4%	20
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	5.5%	4
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura	5.5%	4
Yolo		
Yuba		
Other (please specify)		4

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	41.1%	30
Private	58.9%	43

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	1.4%	1
21-29	0.0%	0
30-35	1.4%	1
36-40	24.7%	18
41-49	61.6%	45
Over 50	11.0%	8

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	4.1%	3
Technical Diploma or Certificate	9.6%	7
Associates Degree	27.4%	20
Bachelors Degree	32.9%	24
Some College, No Degree	26.0%	19
Other - List:		2

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	2.7%	2
LSIT	6.8%	5
PLS (licensed for fewer than 5 yrs.)	12.3%	9
PLS (licensed for 6-15 yrs.)	32.9%	24
PLS (licensed more than 15 yrs.)	39.7%	29
None	5.5%	4
Other Professional Licenses. Please List:		7

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	15

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	100.0%	73
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$101,126	73

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$11,001*	73

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	27.4%	20
No	67.1%	49
N/A	5.5%	4

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	32.9%	24
No	64.4%	47
Partial	2.7%	2
N/A	0.0%	0

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	95.9%	70
No	0.0%	0
Partial	4.1%	3
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	83.6%	61
No	6.8%	5
Partial	9.6%	7
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	100.0%	73
No	0.0%	0
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	90.4%	66
No	9.6%	7
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	83.6%	61
No	15.1%	11
Partial	1.4%	1
N/A	0.0%	0

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	67.1%	49
No	4.1%	3
Partial	27.4%	20
N/A	1.4%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	41.1%	30
No	39.7%	29
N/A	19.2%	14

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	54.8%	40
No	34.2%	25
N/A	11.0%	8

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	8.2%	6
Retirement Plan - With Employer Contribution	82.2%	60
Retirement Plan - Without Employer Contribution	9.6%	7

CLSA 2007 Salary Survey - Section 4 - Field Crew/Party Chief
 Total Respondents = 44

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	65.9%	29
No	34.1%	15

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	44
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	50.0%	22
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange	11.4%	5
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	25.0%	11
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	6.8%	3
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura	6.8%	3
Yolo		
Yuba		
Other (please specify)		1

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	50.0%	22
Private	50.0%	22

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	50.0%	22
41-49	45.5%	20
Over 50	4.5%	2

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	4.5%	2
Technical Diploma or Certificate	13.6%	6
Associates Degree	22.7%	10
Bachelors Degree	43.2%	19
Some College, No Degree	15.9%	7
Other - List:		0

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	61.4%	27
PLS (licensed for fewer than 5 yrs.)	11.4%	5
PLS (licensed for 6-15 yrs.)	6.8%	3
PLS (licensed more than 15 yrs.)	2.3%	1
None	18.2%	8
Other Professional Licenses. Please List:		3

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	0

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	15.9%	7
Party Chief	84.1%	37
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		1

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$74,908	44

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$10,587*	44

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	88.6%	39
No	9.1%	4
N/A	2.3%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	61.4%	27
No	34.1%	15
Partial	0.0%	0
N/A	4.5%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	95.5%	42
No	2.3%	1
Partial	2.3%	1
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	79.6%	35
No	15.9%	7
Partial	4.5%	2
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	95.5%	42
No	4.5%	2
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	81.8%	36
No	15.9%	7
N/A	2.3%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	52.3%	23
No	38.6%	17
Partial	6.8%	3
N/A	2.3%	1

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	63.6%	28
No	11.4%	5
Partial	25.0%	11
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	22.7%	10
No	63.6%	28
N/A	13.6%	6

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	40.9%	18
No	50.0%	22
N/A	9.1%	4

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	4.5%	2
Retirement Plan - With Employer Contribution	75.0%	33
Retirement Plan - Without Employer Contribution	20.5%	9

CLSA 2007 Salary Survey - Section 4 - Office Technician
 Total Respondents = 29

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	20.7%	6

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	29
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	24.1%	7
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		
Nevada		
Orange	31.0%	9
Placer		

Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	27.6%	8
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	6.9%	2
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura	10.3%	3
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	27.6%	8
Private	72.4%	21

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	0.0%	0
21-29	0.0%	0
30-35	0.0%	0
36-40	58.6%	17
41-49	41.4%	12
Over 50	0.0%	0

Education:		
Answer Options	Response Percent	Response Count
GED	3.5%	1
High School	0.0%	0
Technical Diploma or Certificate	10.3%	3
Associates Degree	10.3%	3
Bachelors Degree	41.4%	12
Some College, No Degree	34.5%	10
Other - List:		1

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	69.0%	20
PLS (licensed for fewer than 5 yrs.)	0.0%	0
PLS (licensed for 6-15 yrs.)	0.0%	0
PLS (licensed more than 15 yrs.)	0.0%	0
None	31.0%	9
Other Professional Licenses. Please List:		3

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	0

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	100.0%	29
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$60,783	29

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$4,092*	29

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	89.7%	26
No	6.9%	2
N/A	3.5%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	17.2%	5
No	75.9%	22
Partial	0.0%	0
N/A	6.9%	2

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	93.1%	27
No	0.0%	0
Partial	6.9%	2
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	79.3%	23
No	13.8%	4
Partial	6.9%	2
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	93.1%	27
No	6.9%	2
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	82.8%	24
No	17.2%	5
N/A	0.0%	0

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	62.1%	18
No	27.6%	8
Partial	3.5%	1
N/A	6.9%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	58.6%	17
No	13.8%	4
Partial	27.6%	8
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	51.7%	15
No	41.4%	12
N/A	6.9%	2

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	65.5%	19
No	34.5%	10
N/A	0.0%	0

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	10.3%	3
Retirement Plan - With Employer Contribution	75.9%	22
Retirement Plan - Without Employer Contribution	13.8%	4

CLSA 2007 Salary Survey - Section 4 - Project Surveyor
 Total Respondents = 68

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	86.8%	59
No	13.2%	9

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	95.6%	65
No	4.4%	3

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	22.1%	15
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange	32.4%	22
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	32.4%	22
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	8.8%	6
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura	4.4%	3
Yolo		
Yuba		
Other (please specify)		4

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	30.9%	21
Private	69.1%	47

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	1.5%	1
21-29	1.5%	1
30-35	0.0%	0
36-40	33.8%	23
41-49	50.0%	34
Over 50	13.2%	9

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	7.4%	5
Technical Diploma or Certificate	2.9%	2
Associates Degree	29.4%	20
Bachelors Degree	33.8%	23
Some College, No Degree	26.5%	18
Other - List:		1

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	1.5%	1
LSIT	25.0%	17
PLS (licensed for fewer than 5 yrs.)	25.0%	17
PLS (licensed for 6-15 yrs.)	22.1%	15
PLS (licensed more than 15 yrs.)	20.6%	14
None	5.9%	4
Other Professional Licenses. Please List:		3

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	11

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	100.0%	68
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	0.0%	0
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$95,761	68

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$12,799*	68

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	55.9%	38
No	42.6%	29
N/A	1.5%	1

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	29.4%	20
No	61.8%	42
Partial	8.8%	6
N/A	0.0%	0

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	92.6%	63
No	2.9%	2
Partial	4.4%	3
N/A	0.0%	0

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	88.2%	60
No	8.8%	6
Partial	2.9%	2
N/A	0.0%	0

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	97.1%	66
No	2.9%	2
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	75.0%	51
No	23.5%	16
N/A	1.5%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	75.0%	51
No	16.2%	11
Partial	7.4%	5
N/A	1.5%	1

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	70.6%	48
No	5.9%	4
Partial	23.5%	16
N/A	0.0%	0

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	45.5%	31
No	50.0%	34
N/A	4.4%	3

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	58.8%	40
No	38.2%	26
N/A	2.9%	2

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	4.4%	3
Retirement Plan - With Employer Contribution	88.2%	60
Retirement Plan - Without Employer Contribution	7.4%	5

CLSA 2007 Salary Survey - Section 4 - Other
 Total Respondents = 30

Are you a CLSA State member?

Answer Options	Response Percent	Response Count
Yes	76.7%	23
No	23.3%	7

Do you work in California?

Answer Options	Response Percent	Response Count
Yes	100.0%	30
No	0.0%	0

What county is your office primarily located?

Answer Options	Response Percent	Response Count
Alameda		
Alpine		
Amador		
Butte		
Calaveras		
Colusa		
Contra Costa		
Del Norte		
El Dorado		
Fresno		
Glenn		
Humboldt		
Imperial		
Inyo		
Kern		
Kings		
Lake		
Lassen		
Los Angeles	23.3%	7
Madera		
Marin		
Mariposa		
Mendocino		
Merced		
Modoc		
Mono		
Monterey		
Napa		

Nevada		
Orange	30.0%	9
Placer		
Plumas		
Riverside		
Sacramento		
San Benito		
San Bernardino		
San Diego	43.3%	13
San Francisco		
San Joaquin		
San Luis Obispo		
San Mateo		
Santa Barbara	3.3%	1
Santa Clara		
Santa Cruz		
Shasta		
Sierra		
Siskiyou		
Solano		
Sonoma		
Stanislaus		
Sutter		
Tehama		
Trinity		
Tulare		
Tuolumne		
Ventura		
Yolo		
Yuba		
Other (please specify)		0

Is your firm public or private?		
Answer Options	Response Percent	Response Count
Public	53.3%	16
Private	46.7%	14

How many hours per week do you work?		
Answer Options	Response Percent	Response Count
Less than 20	6.7%	2
21-29	0.0%	0
30-35	0.0%	0
36-40	50.0%	15
41-49	33.3%	10
Over 50	10.0%	3

Education:		
Answer Options	Response Percent	Response Count
GED	0.0%	0
High School	6.7%	2
Technical Diploma or Certificate	3.3%	1
Associates Degree	13.3%	4
Bachelors Degree	50.0%	15
Some College, No Degree	26.6%	8
Other - List:		4

California Professional Registration:		
Answer Options	Response Percent	Response Count
Certified Survey Tech (CST)	0.0%	0
LSIT	23.3%	7
PLS (licensed for fewer than 5 yrs.)	23.3%	7
PLS (licensed for 6-15 yrs.)	20.0%	6
PLS (licensed more than 15 yrs.)	10.0%	3
None	23.3%	7
Other Professional Licenses. Please List:		7

Professional Registration in Other States: Please List (state &	
Answer Options	Response Count
	3

Which best describes you position:		
Answer Options	Response Percent	Response Count
Field Crew	0.0%	0
Party Chief	0.0%	0
Office Technician	0.0%	0
Project Surveyor	0.0%	0
Department Manager	0.0%	0
Company Owner/Principal	0.0%	0
Other	100.0%	30
Other (please specify)		0

Annual base income (\$): Round to the nearest dollar	
Answer Options	Response Count
Average : \$81,979	30

Additional annual income (overtime, bonuses, profit sharing,	
Answer Options	Response Count
Average : \$5,305*	30

*Average calculated using all responses not just those that receive a bonus.

Paid Overtime?		
Answer Options	Response Percent	Response Count
Yes	40.0%	12
No	40.0%	12
N/A	20.0%	6

Vehicle or vehicle allowance?		
Answer Options	Response Percent	Response Count
Yes	26.6%	8
No	56.7%	17
Partial	6.7%	2
N/A	10.0%	3

Medical Plan?		
Answer Options	Response Percent	Response Count
Yes	90.0%	27
No	3.3%	1
Partial	3.3%	1
N/A	3.3%	1

Dental Plan?		
Answer Options	Response Percent	Response Count
Yes	73.3%	22
No	16.7%	5
Partial	6.7%	2
N/A	3.3%	1

Paid Vacation?		
Answer Options	Response Percent	Response Count
Yes	93.3%	28
No	6.7%	2
N/A	0.0%	0

Paid Sick Leave?		
Answer Options	Response Percent	Response Count
Yes	86.7%	26
No	10.0%	3
N/A	3.3%	1

Professional Dues Paid?		
Answer Options	Response Percent	Response Count
Yes	66.7%	20
No	26.7%	8
Partial	0.0%	0
N/A	6.7%	2

Schools/Education/Seminars Paid?		
Answer Options	Response Percent	Response Count
Yes	73.3%	22
No	13.3%	4
Partial	10.0%	3
N/A	3.3%	1

Profit Sharing?		
Answer Options	Response Percent	Response Count
Yes	16.7%	5
No	66.7%	20
N/A	16.7%	5

Bonuses?		
Answer Options	Response Percent	Response Count
Yes	40.0%	12
No	43.3%	13
N/A	16.7%	5

Retirement Plan: with employer contribution?		
Answer Options	Response Percent	Response Count
No Retirement Plan	6.7%	2
Retirement Plan - With Employer Contribution	83.3%	25
Retirement Plan - Without Employer Contribution	10.0%	3